

## Message Text

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ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 W

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R 201526Z JAN 76

FM AMEMBASSY ROME

TO SECSTATE WASHDC 5239

INFO AMCONSUL GENOA

UNCLAS ROME 00919

E.O. 11652: N/A

TAGS: BEXP, IT

SUBJ: PORT AND SHIPYARD TRADE MISSION

REF : A. STATE 11810

B. ROME 783

1. OUR REPLY TO USDOC 568 (REF B) CROSSED REF. A. REF. B  
BASED ON ABSOLUTELY BARE-BONES BUDGET.

2. COST BREAKOUT REQUESTED PARA 2 REF A AS FOLLOWS:

RENTAL

M/D SUITE ROME, ONE DAY FOR BRIEFING	75
M/D SUITE TRIESTE, DOLS 60/DAY FOR 2 DAYS	120
M/D SUITE GENOA, DOLS 52/DAY FOR 4 DAYS	208

NOTE: THERE ARE TWO HOTELS IN GENOA SUITABL FOR TM: COLUMBIA  
EXCELSIOR AND PLAZA. ABOVE FIGURES ARE FOR PLAZA AND  
ARE APPROXIMATELY HALF OF COLUMBIA COSTS. WE USED PLAZA  
BECAUSE OF 3000 DOLLAR AUTHORIZATION. AMCONSULGEN GENOA  
STATES PLAZA THOROUGHLY ACCEPTABLE RECENTLY MODERNIZED FIRST  
CATEGORY HOTEL. IT DOES NOT HAVE PRESTIGE OR ELEGANT  
TRAPPINGS OF COLUMBIA, HOWEVER, AND SUITE BARELY LARGE  
ENOUGH ACCOMMODATE ENTIRE MISSION. COST FOR COLUMBIA  
M/D SUITE IS DOLS 138/DAY FOR TOTAL DOLS 552. IN VIEW INCLUSION  
DOBBIN AS M/D PERHAPS COLUMBIA MORE APPROPRIATE. REQUEST  
GUIDANCE

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SERVICES

SECRETARIES

TRIESTE, ONE DAY FOR ADVANCEMAN, TWO DAYS FOR MISSION AT  
DOLS 30/DAY 90

GENOA, 11 DAYS AT DOLS 30/DAY FOR ADVANCEMAN,  
MAILINGS, APPOINTMENTS, ETC. 330

INTERPRETERS

GENOA, 6 FOR 3 DAYS AT DOLS 54/DAY 1075

TRIESTE, 4 FOR 2 DAYS AT DOLS 40/DAY 320

NAPLES, 2 FOR 1-1/2 DAYS AT DOLS 75/DAY 225

3. DIFFERENCE BETWEEN TOTAL REF B (DOLS 4163) AND DOLS 7200 REQUESTED ROME 18764 (1975). CONSISTS LARGELY OF USING CHEAPER HOTEL GENOA, DROPPING M/D SUITE NAPLES, ELIMINATION EMBASSY TRAVEL, REDUCTION OF HOSPITALITY FUNDS AND ELIMINATION OF ALL CONTINGENCY FUNDS. WE BELIEVE THIS UNWISE IN THAT IT PROVIDES POSTS AND M/D NO FLEXIBILITY TO MEET NEEDS WHICH MAY ARISE DURING COURSE OF MISSION. AT LEAST DOLS 200 SHOULD BE BUDGETED FOR THIS PURPOSE IN OUR ESTIMATE.

4. EMBASSY UNDERSTANDS PROBLEM ON HOSPITALITY AND WILL TAILOR PLANS ACCORDINGLY. BELIEVE, HOWEVER, ELIMINATION OF TRAVEL BY EMBASSY PERSONNEL DURING PREPARATORY PHASE OF TM LIKELY TO JEOPARDIZE QUALITY OF MISSION. NONE OF CONSULATES HAVE TO OUR KNOWLEDGE PREVIOUS EXPERIENCE IN TM'S. TRIESTE HAS NO COMMERCIAL RESPONSIBILITIES NORMALLY AND HENCE NO COMMERCIAL EXPERIENCE. TO SAVE MONEY CONSULATES HAVE ALREADY AGREED USE STAFFS TO MAXIMUM TO SUPPORT MISSION. IN VIEW THESE CONSIDERATIONS WE BELIEVE IT ESSENTIAL THAT WE BE AUTHORIZED AT LEAST TO SEND EXPERIENCED EMBASSY LOCAL EMPLOYEE TO EACH POST FOR ONE DAY DURING ORGANIZATIONAL PHASE OF TM TO ASSIST IN SCHEDULING AND LOGISTICS. THIS WOULD COST DOLS 800.

5. IN SUMMARY WE BELIEVE DOLS 5163 MINIMUM FIGURE NEEDED TO GUARANTEE HIGH QUALITY OF TM OR DOLS 5506 IF DEPT DESIRES USE COLUMBIA EXCELSIOR HOTEL IN GENOA.VOLPE

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 20 JAN 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Errors:** N/A  
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**Previous Channel Indicators:** n/a  
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**Reference:** 76 STATE 11810  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** greeneet  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 09 JUN 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <09 JUN 2004 by barnescd>; APPROVED <03 DEC 2004 by greeneet>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PORT AND SHIPYARD TRADE MISSION  
**TAGS:** BEXP, IT  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006